

Of General Interest

THE NEW ENGLAND LETTER.

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WOMAN IN PHARMACY.

The last annual banquet of the Massachusetts State Pharmaceutical Association was notable in the fact that at that gathering occurred the first recognition by the pharmacists of Massachusetts of the newly-organized Women's Section of the A. Ph. A., which was most happily represented on that occasion by its President, Mrs. John G. Godding.

The formation of this section, after more than a half century of existence of the A. Ph. A., is strongly indicative of the spirit of the times in which we live, as was also the earlier formation of the W. O. N. A. R. D., which organization was also charmingly represented at the same banquet by Mrs. Jessie F. Waterhouse, the National President, and by Mrs. Mary Cooper, the President of Boston Chapter. The recognition of woman as a co-partner of man in the scheme of life seems nearer to a full realization than ever before in the history of the world. Not alone as a political partner, a suffragette, has woman come to the front in recent years, but she has advanced rapidly in other ways; ways which demonstrate not so much her independence of man, but her true place as the maker of men, into which effort she concentrates a large part of her existence and accomplishes most splendid work, while modestly occupying a retired position, from which coign of vantage she guides and guards, unnoticed and unrecognized, the one in whom her existence, her whole life is centered.

It is only in a condition of barbarism, of selfishness and brutality, that woman is denied her full recognition as the equal and compeer of man. As he develops beyond the primeval instincts, as he becomes elevated above the level of the beast, he learns more and more to appreciate the powerful aid and assistance which his female companion lends to him in such a quiet and

persuasive way as almost to be unnoticed and unappreciated. And it is largely to this aid that many of our so-called great men have been set above their fellows in politics, in literature, in art and in science.

A charming story by Gouverneur Morris, entitled "The Back Seat," which recently appeared in one of the magazines, had for its theme the wife of a secretary of state, who, in a mental breakdown of her husband, carried the country through the diplomacy of a nerve-racking foreign imbroglio, without informing the world of his incapability and inefficiency and brought to his reputation an added lustre, after which service she gracefully retired to "a back seat."

And there are many such instances, not those of fancy, but of absolute recorded and recognized fact, as is attested by many men who have not hesitated like Sergeant Matthew Bagnet, to avow their obligations to her whose patient zeal in her obscure place has brought wreaths of laurel to him whom she so efficiently served.

Let us pharmacists, then, welcome to our inmost councils, to all of our associations, to a close fellowship, these Rachels and Leahs of our lives. Let us also each and every one appreciate as a strong support, the one who has given her life to us, who sits behind with untiring patience with mind only intent to serve.

There is a wealth of meaning in the rhapsody:

"She is mine own,
And I as rich in having such a jewel
As twenty seas and all their sands were
pearl,
Their waters silver
And their rocks pure gold."

So I welcome the participation of women in the deliberations of the councils of the A. Ph. A. "Blessed be the tie which binds" her to us in closer bonds, from which must result great good to all, both individual and collective.

Those ancient Greeks, so wise and so ar-

tistic that they teach us something almost every day, made Minerva the Goddess of Wisdom; and Silenus the God of Un-Wisdom and Sensuality, and they gave to the goddess no spouse to interfere with the working of her clear and vibrant mind. Let us then, as we look across the coffee and rolls of our morning breakfast into the clear eyes of the Goddess of our Household, gather inspiration for our day's work, for our struggle against the evil forces in business and make closer communion with her a certain factor to success in all that is worth achieving.

MAINE.

The forty-sixth annual meeting of the Maine Pharmaceutical Association was held at Peak's Island, Portland Harbor, on Wednesday, June 25, to Friday the 27th. Among the delegates to the Association was Dr. Frank Piper of Boston, who represented the Massachusetts College of Pharmacy. Dr. Piper made a short address on being introduced, in which he called attention to the advantages of a scientific education in general and to the special advantages offered by the Massachusetts College of Pharmacy. After the reception of delegates the President delivered his annual address, which was replete with suggestions of value to the Association and the trade. The report of the Secretary showed a total membership of 328. The Treasurer's report showed a favorable financial exhibit. Mr. James A. Broe reported for the Pharmacy Commission and Mr. E. W. Murphy reported for the Committee on Legislation. It was voted to send a copy of the recently enacted narcotic law of the state to every member. The election of officers resulted in the following selections: For President, F. H. Tupper, of Bangor; for Vice Presidents, William H. Wood, D. T. Dougherty, F. W. Butler; for Secretary and Treasurer, Dr. M. L. Porter, of Danforth, who has held the same office for seventeen years. J. A. Broe was recommended for a second term as Commissioner of Pharmacy, and F. H. Tupper, E. W. Murphy, T. H. Davis, J. F. State and E. F. Carswell were appointed as delegates to the American Pharmaceutical Association. After the meeting the members embarked on board of a special steamer and were taken on a trip about Casco Bay, stopping at Great Diamond Island, where by permission of the

Secretary of War, they inspected Fort McKinley, one of the new harbor defenses of the port. On the return of the party to Peak's Island a grand ball closed the session. The next meeting will be held at Bangor, June 30 to July 2, 1914.

Bath. A. Hallet & Co. have recently equipped a tasteful pharmacy at this place. The fixtures are from the firm of C. H. Bangs & Co. of Boston, Mass.

Portland. The Kosmos Supply Co. has been incorporated by M. A. Thurston and H. P. Sweetzer for the purpose of dealing in chemical supplies.

NEW HAMPSHIRE.

The New Hampshire Pharmaceutical Association held its fortieth annual meeting at the Hotel Wentworth, Newcastle, on June 26 and 27. The first day's session opened with an address by the President, A. J. Precourt, of Manchester, which was listened to with close attention by all the members. Various reports of the executive officers were received showing the Association to be in a flourishing condition as to finance and membership. During the first session the ladies attending the convention were taken on an automobile ride about the city of Portsmouth to the various points of Revolutionary interest and other show places. The second day of the meeting was given up to an excursion to the Isle of Shoals, the party leaving Portsmouth at eleven o'clock in the morning. Dinner was served at the Affledore House on the arrival of the party and the day was spent in rambling about the island. The party returned to the city about six o'clock and a banquet was served during the evening at which Mayor Badger was the principal guest. A cabaret entertainment also served to enliven the dinner. The officers elected for the ensuing year were Eugene W. Emerson, of Milton Mills, President; H. R. Boire, B. P. Porter, Vice Presidents; Chas. G. Dunnington, Secretary; S. Howard Bell, Treasurer, and J. H. Marshall, Auditor; H. E. Rice, E. C. Tilton, C. G. Dunnington, Executive Committee.

The New Hampshire State Board of Health in its last annual report gives considerable attention to analyses of the many proprietary preparations which are sold in that state, and publishes the true cost and selling-price of these articles. Much good might

result if the druggists of the state should present to their customers this report as, if the people would decline to buy such nostrums, the way might be clear to sell them something of the druggist's own preparation which would be of benefit to both druggist and patient.

Concord. George H. Richardson, a well-known druggist of this city, died at his summer home at Bow, N. H., on June 25, of typhoid fever. Mr. Richardson was a native of Concord, having been born here in 1867. In his early manhood he lived for a time in Boston, where his father was engaged in business. He was for many years engaged in the drug business on South Main street. His widow and one daughter survive him to mourn his loss.

Manchester Walsh and Cummings are occupying temporary quarters pending the refitting of the former location at the corner of Amherst and Elm streets. The store is to be made nearly twice as large as before, and when finished will be one of the finest stores in northern New England.

VERMONT.

The twentieth annual meeting of the Vermont Pharmaceutical Association was held at Brandon Inn, Brandon, Vt., on the 24th and 25th of June last. About sixty members were present with their wives. The Association was welcomed to the town by Dr. O. C. Baker, one of the local physicians, and the response was made by President Collins Blakely. The President's annual address spoke of the benefits of organization and of the advantages which have accrued to the trade from organized effort in the legislative field. He also treated of the evils which infest the profession,—chain-stores, price-cutting, etc. Reports of the standing committees and of various officers showed a healthy condition of the Association and its activities in behalf of the trade. Dr. C. W. Peck, of Brandon, delivered an interesting address calling for a higher standard of efficiency for druggists, which address was received with applause. The principal address of the meeting was given by Professor C. F. Nixon, of Leominster, Mass., who took for his subject, "Added Profits for Druggists." He urged his listeners to a use of Propaganda methods in their business and to keep themselves and their help busy in making their own preparations. "Busy men,"

he said, "meant more money." He criticised several of the N. F. formulas and suggested changes in their method of preparation. He related many details of his own store experience, by means of which he had greatly increased his own profits and urged his auditors to go and do likewise. Prof. E. H. LaPierre contributed a paper on Re-Percolation. The matter of a National Home for Druggists was referred to a special committee. The Association voted to affiliate with the N. A. R. D. The officers elected for the ensuing year are: President, A. B. Anderson, of Swanton; Vice-Presidents, Fred R. Parker, O. H. Skinner, and F. C. Spooner; Secretary and Treasurer, W. E. Terrill; Trustees, W. L. Root, Fred D. Pollard, N. C. Dodge. The Traveling Men's Auxiliary of the Association entertained the members with a reception and dance on Wednesday evening and an excursion to Lake Dunmore on Thursday, at which a fish dinner was served. The Traveling Men's Auxiliary elected the following officers: President, E. P. Hyde, of Salisbury; Vice President, C. C. Maynard; Secretary and Treasurer, W. L. Wood; Executive Committee, George J. Shanley, C. G. Maynard and C. F. Rockwood. Press, G. J. Shanley.

Burlington. The Rosenberg pharmacy, on the corner of Church and College streets, was broken into on Sunday night, June 14, and about seventy dollars was taken from the cash register and the safe. The clerk of the store is reported missing and steps have been taken for his apprehension.

Randolph. H. A. Leonard's store was burglarized on Saturday night and a small amount of goods was taken.

MASSACHUSETTS.

The New Ocean House in Swampscott, Mass., was the Mecca for the druggists of the Bay State during the week of June 23, that being the place of meeting of the Massachusetts State Pharmaceutical Association for its thirty-second annual gathering. President William S. Briry, of Melrose, called the convention to order on Tuesday morning and the Chairman of the Board of Selectmen, Mr. James F. Caton, welcomed the Association to the town. About three hundred members were in attendance at the meeting. Mr. Thomas H. Potts, the Secretary of the N. A. R. D., was the special guest of the Association and made eloquent

and forceful addresses to the Association at one of its meetings and at the banquet on Wednesday evening. The reports of the executive officers showed the Association to be in a most flourishing condition, both as to finances and membership. About sixty percent of the druggists of the state are members of the Association. Resolutions of regret and sympathy were adopted on the deaths of J. Arthur Bean and Thomas B. Nichols, the veteran Treasurer of the Association. The Legislative Committee made its report through Messrs. Finneran and Hubbard and this report showed that a tireless and watchful effort had been made by the committee in the interest of the profession with most successful results, in no case were the recommendations of the committee disapproved by the Legislature. Mr. Frank F. Ernst made an interesting address on Propaganda Work by druggists, which address was received with applause. Mr. Marshall called the attention of druggists to the necessity of dating the labels of preparations liable to change, such as Syrup Hydriodic Acid, in order to prevent mistakes or misrepresentation regarding their permanency. The Association was addressed by President Packard of the Massachusetts College of Pharmacy and by Dean Bradley upon the work of that college. Mr. Heinritz ably presented the work of the American Druggists' Fire Insurance Co.; Mr. F. L. Carter spoke as a delegate of the N. W. D. A., and Mrs. J. F. Waterhouse spoke for the W. O. N. A. R. D. Communications conveying congratulations were read from President W. B. Day and Secretary James H. Beal of the A. Ph. A., the latter referring particularly to the representation of the Association in the House of Delegates of the A. Ph. A., and from the German Apothecaries' Association, with plans and itinerary of their proposed European tour. Papers were read by Leon A. Thompson on "The Clerk as a Commercial Asset," by Leopold Bartel on "The Little Family Drug Store," by Prof. LaPierre on "Syrup Placendus." Papers were also presented from Dr. Frank Piper on "Two Important Factors in Pharmacy," from R. Albro Newton on "Reading Between the Lines," from Herman T. Hawthorne on "Stock and Its Classification," and from William T. Bell on "Featuring Confectionery in Drug Stores." Prof. Bradley made a report for the Committee on Adulteration. On Wed-

nesday evening the annual banquet of the Association was given, one of the pleasantest features of which was the presentation to Messrs. Finneran, Hubbard and Nixon of magnificent silver loving cups of exquisite design in recognition of their service to the trade upon behalf of the Legislative Committee. The presentation speech was made by President Frank F. Ernst, who, in most fitting words, told of the gratitude of the pharmacists to these gentlemen and of their desire to show their appreciation of the work they had done in legislative matters for the trade. Messrs. Nixon, Hubbard and Finneran responded to the address of President Ernst in words which evinced how deeply they were touched by this testimonial to them, while each disclaimed that their service entitled them to such a generous recognition of their efforts. The cups are of solid silver, lined with gold, about eighteen inches high, wrought in the highest art of the silversmith. They stand on a base of ebony and are inscribed with the names of the recipients and of the donor. The other speakers at the banquet were Thomas H. Potts, Mrs. John G. Godding, who spoke for the Women's Section of the A. Ph. A., Mrs. Waterhouse and Mrs. Cooper, who responded for the W. O. N. A. R. D., President Frank J. Campbell, President F. L. Carter and C. H. Packard, who responded for the M. C. P. At Thursday's meeting Mr. James F. Finneran was endorsed for election to the Executive Committee of the N. A. R. D. Professor Nixon suggested a New England meeting for 1914, and the matter was referred to the Executive Committee. Mr. Finneran called attention to the plan proposed by Secretary Beal of bringing the state associations into closer affiliation with the national organizations, and it was voted that the Executive Committee take this matter into serious consideration. Mr. J. A. S. Woodrow made an address on "Store Development and Salesmanship," which presented several new ideas to the members. On motion of Mr. Finneran it was voted to appoint three representatives to the House of Delegates of the A. Ph. A. The other features were the entertainment of the T. M. A. on Tuesday evening, a most successful affair, the games and sports in which members and their ladies contested for supremacy, and the ball and fireworks which concluded the meeting, all of which were

under the efficient direction of Mr. C. Herbert Packard, the Chairman of the Committee on Entertainment. The officers elected for the ensuing year were: President, Frank A. Campbell, of Lowell; Vice Presidents, John T. Harper, William Hardie, T. J. Fitzpatrick; Secretary, James F. Guerin; Treasurer, James F. Finneran. William S. Briry, John J. Tobin and James J. Brown were nominated for the State Board of Pharmacy, Charles F. Nixon, E. T. Leonard and Peter J. McCormick were nominated for the State Board of Health, and Fred A. Hubbard, of Newton was nominated to the State Board of Trade. William F. Sawyer, Edward A. Mole and J. W. Cooper were elected as Trustees of the Permanent Fund. Delegates to House of Delegates, C. F. Nixon, John G. Godding, Ernest C. Marshall.

Boston. E. Avery Brewer of the firm of Brewer & Company of Worcester, has purchased an interest in the firm of Carter, Carter & Meigs of Boston. Mr. Brewer says that there will be no radical changes in the conduct of the business by the union of the firms.

Emery M. Willard of the G. S. Cheney Co. died at the Emerson Hospital on Friday, July 12. His funeral took place on Sunday, July 14, from his home in Roslindale.

Holyoke. Frederick J. Heinritz, the oldest son of L. G. Heinritz, has returned home after his graduation as B. S. cum laude from Amherst College. He was one of those selected to compete at the Commencement exercises for the Bond prize of \$100. Another son of Mr. Heinritz (Stuart F.) has just finished his Sophomore year at the same college. It was because of the graduation of his son that Mr. Heinritz was obliged to cut short his attendance on the meeting of the M. S. P. A.

Lawrence. Arthur F. Ryder is building a new block on the corner of Essex street and Broadway in which he will fit up a most up-to-date pharmacy when the building is finished.

Acting upon the opinion of the City Solicitor, the Licensing Board has suspended the liquor license of George Haley at 689 Essex street for sixty days, the term to end August 29, 1913, because of the conviction of his clerk for the illegal sale of liquor on the licensed premises.

Lynn. Arthur Smith is to open a drug-store on Union street in the near future.

Hamilton. George W. Fitz, the Chairman of the Board of Selectmen, has been ordered by the Supreme Court to sign the druggists' licenses which had been voted to be issued by the two other members of the board. Mr. Fitz had previously declined to sign these licenses, but on being instructed by the court in the law said that he would obey it and sign the two licenses granted.

Marshfield. E. L. Pinkham, of Medford, has opened a store in Feinberg's block. This is the first drug-store opened in the town since its incorporation.

North Adams. George M. Chase, one of the proprietors of Apothecary Hall, has been appointed a member of the town Board of Health.

Pittsfield. David P. Sullivan was thrown from his automobile on the 18th ult. He was severely bruised and shaken up.

Reading. Clarence Okley, while freezing ice cream in his store on July 6, was struck by a bolt of lightning which demolished the freezer and rendered Mr. Okley and his assistant, Mr. Barrett, unconscious for a short time. They were not seriously injured.

Salem. Joseph A. Fitzgerald died at his home on Forrester street Saturday afternoon, June 22. He leaves a widow and one son.

Springfield. Charles V. Ryan is fitting up a new store on Main street. He expects to have occupancy about September 15.

The police of this city are making a crusade upon the traveling vendors of dope material. Within the last two weeks they have made two arrests of such persons. They were fined for the offense, but it would almost seem that a term in prison is the only punishment for a person who aids in the moral deterioration of others.

Webster. The druggists of this town were "on the grill" before the Selectmen on the 20th ult. The Chairman of the Board, Mr. George Brunell, informed the druggists that the Board had been informed that unless it controlled the sales of liquor by the druggists, that out-of-town officers would be brought in to secure evidence and make complaint. He did not believe the law had been violated, but he urged the druggists to a strict compliance with the law to avoid any possible trouble by people from other places.

Worcester. Lucius M. Green, an old-time druggist of this city, died at Bayonne, N. J., at the age of 73, on July 6. His body was

brought to Worcester and laid by the side of his wife in Rural Cemetery.

RHODE ISLAND.

The Rhode Island Pharmaceutical Association held its annual meeting and outing at the Warwick Club on Wednesday, July 9. About one hundred of the members attended the outing. President Edward Colton presided over the business session at which twenty-one new members were added to the membership of the Association, and a resolution approving the Myer-Bush bill was passed.

After a program of field sports had been run-off, the party sat down to a true Rhode Island clam-bake, one of the most pleasing features of which was the offering of a toast by President Colton to "Our Southern Pharmaceutical Friends, the Virginia Pharmaceutical Association." When the toast was called for the audience rose and drank the toast standing, while the band played "Dixie."

The officers of the Rhode Island Association are: President, Edward Colton; Vice President, Harry L. Swindell; Secretary, Clarence Bowmer; Treasurer, George T. Armstrong. The committee in charge of the outing consisted of Earl E. Mason, Chairman, Byron Smith, Jr., and Earl Swindell.

Cumberland. The police commissioners have made new rules regarding the stocking of liquors in drug-stores, the most important of which is that no kind of bottled beer or ale shall be kept in drug-stores.

CONNECTICUT.

The thirty-seventh annual meeting of the Connecticut Pharmaceutical Association was held on June 11-12 at the Hotel Pembroke, Woodmont. The attendance was the largest in the history of the organization. Reports of the officers and legislative committee were received, the latter reviewing the legislation referring to druggists which was recently

passed. The officers elected for the ensuing year are: President, S. M. Aller; Vice Presidents, H. E. Purdy, I. H. Levy; Secretary and Treasurer, P. J. Garwin.

East Killingly. The American Druggists' Syndicate has purchased the International Cotton Company's plant for the manufacture of absorbent cotton at this place and will increase the capacity of the plant to 3,000 or 4,000 pounds a day. New machinery is to be installed at once and other articles of similar nature are to be manufactured. The business will be carried on under the old name, the only apparent change being the placing of two representatives of the A. D. S. on the Board of Directors of the cotton plant.

New Britain. W. N. Schweitzer, for twenty years a clerk in Main street stores, has opened a pharmacy on his own account at 355 Arch street.

New Haven. G. E. Judd is to open a drug store at east New Haven, filling a want long felt in this district.

New London. William Sayle, a druggist of twenty-five years' standing in this town, died on July 3. Mr. Sayle left a property assayed at about \$30,000.

Plainville. P. J. Prior has been confirmed by the U. S. Senate as postmaster of this city, and will soon assume the duties of that position. He proposes to continue his drug business also in addition to his official duties.

Waterbury. Six druggists of this city have had their licenses as druggists indefinitely suspended by the State Pharmacy Commission, because of the conviction of these druggists by the courts on charges of violating the excise laws. This penalty was in addition to penalties ranging from \$50 to \$300 imposed upon the defendants. The state police are said to be very active in securing evidence against druggists of this section for the sales of morphine, cocaine, etc.